

Marine Insurance Workshop

February 13 & 14, 2010



Venue

- Sheraton Hotel – Riyadh
- From 9:00 am till 4:00 pm daily

Workshop Objective

This workshop aims at perfecting Marine Insurance Underwriters skills by helping them:

- Understanding current Marine Risks and Exposures
- Adapting to changes in the Marine Insurance Industry
- Mastering the Marine Underwriting Process
- Rating proposals efficiently

Who Should Attend?

This workshop is designed for:

- Current marine underwriters with 3-5 years of experience in marine underwriting and other underwriters who are considered to be transferred to marine underwriting departments.
- Broadening the skills of underwriters for succession/contingency planning.

Workshop Structure

This workshop is structured in a way to maximize learning through:

- Formal Instruction
- Group work following a systematic flow chart
4 teams of 4 players each
- Each trainee will receive a trainee's workshop package
- Each package is based on a different underwriting and claim scenario
- Each group will rate a risk using an underwriting manual
- Each trainee will learn the benefit of placing FAC and Reinsurance Treaties
- Except for lunch break, no breaks are given to participants, but they can go for a coffee at their discretion exactly like in real office life.
- Workshops are chosen to give the trainee a broad knowledge of various types of risks and methods to rate.

Instructor

This workshop will be lead and facilitated by:

Mr. Ayman El-Hout, MBA, ACII

Recommended by SAMA and the IOB

Mr El Hout is an Experienced Instructor and Insurance Expert with many success stories in formal education, training and insurance

Investment

This specialized workshop is priced at SAR 4, 800,- per participant.

(Please consult us for the pricing of groups of more than 3 participants)

Price includes:

- Instruction
- Learning material
- Certificate of attendance (For those who attended at least 90% of the workshop)
- Lunch Break
- All time coffee buffet